

# INVESTMENT CASE

In pursuit of our vision to be preferred locally and respected internationally, we offer an attractive investment case that aligns with seeking to achieve long-term value creation:



## **STRONG MARKET FUNDAMENTALS**

### **Continued growth in demand for healthcare services:**

- Ageing population
- Growing disease burden
- Technological advances
- Consumerisation of services



## **DIVERSIFIED PRESENCE**

### **One of the largest independent pan-EMEA healthcare services groups:**

- Leading market positions across all divisions
- Developed markets – Switzerland and UK
- Emerging markets – Southern Africa and UAE



## **LEVERAGING GLOBAL SCALE**

### **Competitive advantage created from efficient integration of international operating divisions:**

- Internationally recognised clinical expertise
- Sustainable and efficient operating practices
- Intellectual property of highly skilled and engaged human capital
- Global procurement synergies
- Powerful data analytics



## **ATTRACTIVE GROWTH OPPORTUNITIES**

### **Well positioned to take advantage of growth opportunities that generate sustainable long-term value:**

- Leveraging system relevance
- Operational flexibility through extensive property ownership
- Returns-driven organic and inorganic expansion
- Evolving care delivery models
- Expanding across the continuum of care



## **HIGH-QUALITY MANAGEMENT TEAM WITH PROVEN DELIVERY**

### **A track record of operating global private healthcare services for over 30 years:**

- Focused on long-term value creation
- Financial discipline and strong cash flow generation
- Relentless focus on patient safety and excellent clinical performance
- Experienced international executive and senior management teams
- Supportive long-term investor since inception – Remgro
- Dividend pay-out ratio: 25 to 30% of adjusted EPS