



### MEDICLINIC RESULTS DISCLAIMER



This presentation contains certain forward-looking statements relating to the financial condition, the regulatory environment in which we operate, results of operations and businesses of Mediclinic and the Group, including certain plans and objectives of the Group.

All statements other than statements of historical fact are, or may be deemed to be, forward-looking statements. Forward-looking statements are statements of future expectations that are based on management's current expectations and assumptions and involve known and unknown risks and uncertainties that could cause actual results, performance or events to differ materially from those expressed or implied in these statements.

Forward-looking statements include, among other things, statements concerning the potential exposure of Mediclinic to market risks and statements expressing management's expectations, beliefs, estimates, forecasts, projections and assumptions, including as to future potential cost savings, synergies, earnings, cash flow, production and prospects. These forward-looking statements are identified by their use of terms and phrases such as "anticipate", "believe", "could", "estimate", "expect", "goals", "intend", "may", "objectives", "outlook", "plan", "probably", "project", "risks", "seek", "should", "target", "will" and similar terms and phrases.

# MEDICLINIC RESULTS AGENDA



INTRODUCTION	Page 4
FINANCIAL REVIEW	Page 9
OPERATIONAL REVIEW	Page 21
SUMMARY AND OUTLOOK	Page 25
QUESTIONS AND ANSWERS	Page 27
APPENDIX	Page 28





### INTRODUCTION

**DANIE MEINTJES**CEO MEDICLINIC INTERNATIONAL



## MEDICLINIC INTERNATIONAL WHO WE ARE



**WHAT** 

International private healthcare group

Over 30 years experience

Provide acute care, specialistorientated, multi-disciplinary healthcare services

**WHERE** 

Leading market positions in Switzerland, Southern Africa and the UAE

29.9% investment in UK-listed Spire Healthcare Group

Primary listed on the LSE; Secondary listed on the JSE and NSX

**VISION** 

To be respected internationally and preferred locally

**PURPOSE** 

Enhance the quality of life of our patients by providing comprehensive, high-quality healthcare services

STRATEGIC THEMES

#### **Putting "Patients First"**

Offering a value proposition to our patients Improving quality, safety and efficiency Continuing to grow

Investing in our assets
Investing in our employees

Create long-term shareholder value

### MEDICLINIC INTERNATIONAL DIVERSIFIED GLOBAL FOOTPRINT







# MEDICLINIC INTERNATIONAL STRATEGIC THEMES



### "PATIENTS FIRST" AT MEDICLINIC

- Superior clinical performance in a safe clinical environment
- Improved patient experience
- Integrated and coordinated care

#### **IMPROVING EFFICIENCIES**

- Improved operational effectiveness
  - Leverage combined international capacity through collaboration and shared resources
  - Pursue initiatives in operating platforms to improve operational efficiency
- Leveraged international Group benefits
  - Use central resources to achieve Group wide procurement efficiencies

#### **INVESTING IN OUR ASSETS**

- Focus on capital discipline and returns-orientated investments
- Increased capacity at existing infrastructure
- Acquisitive or organic growth in existing platforms
- Further international acquisitions

### INVESTING IN OUR EMPLOYEES

- Identify, attract and retain leading specialists and talented healthcare professionals
- Improve employee engagement

Create long-term shareholder value

# MEDICLINIC RESULTS HIGHLIGHTS



#### **2017/18 GROUP INTERIM RESULTS**

Revenue*	EBITDA*	Operating profit*	Cash conversion
<b>A</b>	5% in CC	3%	<b>91%</b> of underlying EBITDA
10%	EBITDA* margin	EPS*	Interim dividend
Flat in CC	16.5%	12%	<b>3.20 pence</b> per share maintained

<sup>\*</sup> Underlying measures presented

Switzerland:	Patient volumes reflect Easter holiday period and subdued summer; lower margin
Southern Africa:	Patient volumes impacted by less working days and weak environment; maintained margin
Middle East:	Strong Dubai performance; positive trends in Abu Dhabi with growth in Thiqa patient volumes
Spire (UK):	Mediclinic underlying earnings impacted by a provision for litigation impacting Spire's reported earnings



### FINANCIAL **REVIEW**

**JURGENS MYBURGH** CFO MEDICLINIC INTERNATIONAL



### UNDERLYING CONSOLIDATED INCOME STATEMENT



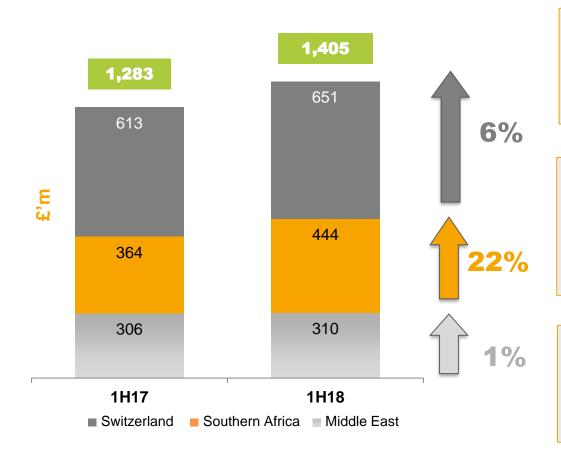
£'m	1H18	1H17	% CHANGE
Revenue	1,405	1,283	10%
EBITDA*	232	220	5%
EBITDA* margin	16.5%	17.1%	
Depreciation & Amortisation*	(71)	(63)	13%
Other gains and losses*	-	(1)	-
Operating profit*	161	156	3%
Net finance costs*	(39)	(39)	-
Taxation*	(29)	(26)	12%
Income from associates	1	10	(90%)
Non controlling interests	(10)	(7)	43%
Earnings*	84	94	(11%)
Earnings Per Share (pence)	11.3	12.8	(12%)
Interim dividend per share (pence)	3.20	3.20	-
Weighted avg number of shares (m)	737.1	736.9	

- Translational effect of currency
- Revenue growth reflects low patient volume in Southern Africa and Hirslanden and base effect in the Middle East
- EBITDA margin helped by cost savings
- Depreciation increase associated with ongoing investment in infrastructure
- Reduced Spire contribution reflects lower reported earnings due to litigation provision
- Normalised effective tax rate 24%
- Interim dividend of 3.20p maintained

<sup>\*</sup> Underlying measures presented

## GROUP REVENUE ANALYSIS





#### Hirslanden (46% of Group)

- Patient volumes impacted by Easter and subdued market during the summer
- Flat in constant currency, including Linde contribution

#### Southern Africa (32% of Group)

- Patient volumes impacted by nine fewer ordinary working days
- Weak macro-economic environment and funder interventions
- Up 4% in constant currency

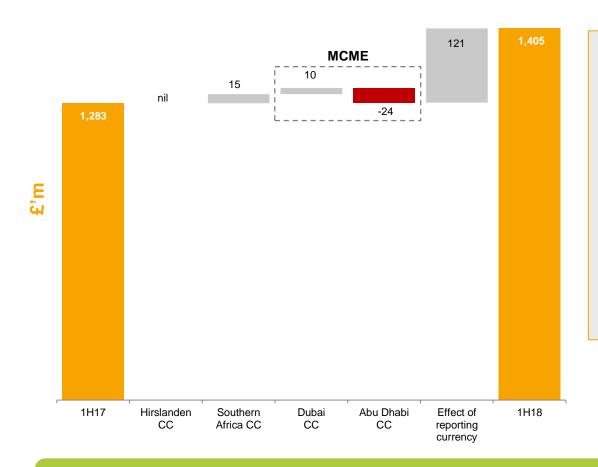
#### Middle East (22% of Group)

- Strong revenue growth in Dubai offset by a decline in Abu Dhabi due to base effect
- Down 5% in constant currency

1H18 revenue increased 10% to £1,405m

### **REVENUE BRIDGE**



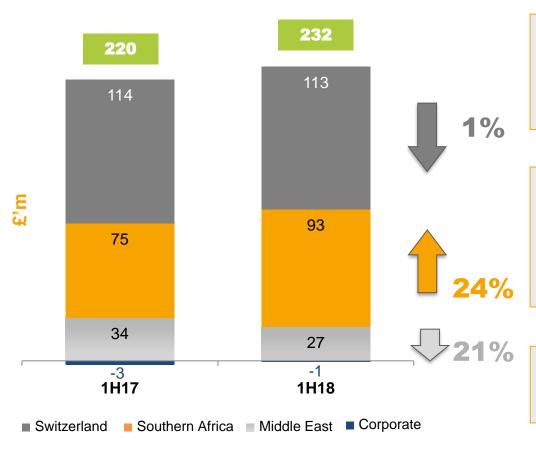


- Hirslanden revenue flat in constant currency
- Constant currency revenue growth in Southern Africa and Dubai
- Abu Dhabi revenue shortfall:
  - Business and operational alignment
  - Regulatory changes
  - Non-core asset disposals
  - Increased competition

1H18 revenue flat in constant currency

# UNDERLYING EBITDA ANALYSIS





#### Hirslanden (49% of Group)

- Patient volume impact and continued gradual shift in insurance mix
- · Cost management initiatives implemented
- Down 6% in constant currency

#### Southern Africa (40% of Group)

- Patient volume impact more than offset by cost control measures
- Ongoing change in case mix due to outmigration
- Up 6% in constant currency

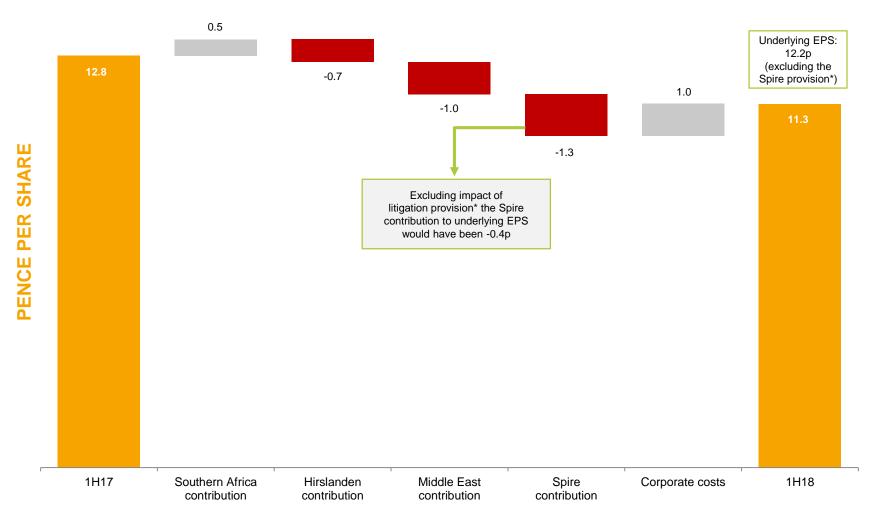
#### Middle East (12% of Group)

- Affected by revenue decline in Abu Dhabi
- Down 26% in constant currency

#### 1H18 underlying EBITDA increased 5% to £232m

### **UNDERLYING EPS BRIDGE**





<sup>\*</sup> Mediclinic's investment in Spire is accounted for on an equity basis recognising the reported profit of GBP8.9m for the six months ended 30 June 2017 (2016: GBP35.7m). Spire's adjusted profit in the period was GBP34.7m (2016: GBP38.2m). The reported profit in the period was primarily impacted by a provision amounting to GBP27.6m for the potential cost of a settlement relating to civil litigation.

# **GROUP BALANCE SHEET SUMMARY**



£'m	30 Sep 17	31 Mar 17
Assets	6,979	7,422
Non-current assets:		
Property, equipment and vehicles	3,661	3,703
Intangible assets	2,036	2,156
Other non-current assets	383	494
Current assets	899	1,069
Equity and liabilities	6,979	7,422
Shareholders' funds	3,849	4,086
Non-controlling interests	73	78
Interest-bearing debt	1,949	2,030
Other long-term liabilities	688	707
Current liabilities	420	521

- Currency impact
- Ongoing investment and Linde acquisition
- Spire impairment of £109m
- Successfully completed Hirslanden refinancing
- Responsible approach to leverage

# **GROUP CASH FLOW SUMMARY**

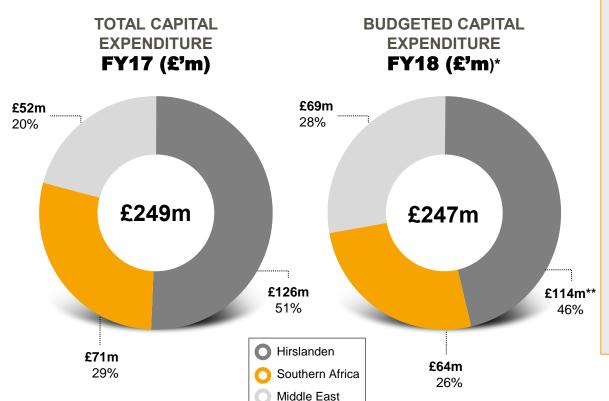


£'m	1H18	1H17
Net cash flow from operating activities	149	176
Cash flow from investment activities	(182)	(104)
Investment to maintain operations	(62)	(45)
Investment to expand operations	(57)	(53)
Business combinations	(83)	-
Other	20	(6)
Cash flow from financing activities	(48)	(124)
Distributions to non-controlling interests	(8)	(7)
Distributions to shareholders	(35)	(45)
Borrowings and other	(5)	(72)
Net increase/(decrease) in cash and cash equivalents	(81)	(52)
Closing balance of cash and cash equivalents	262	262
Net debt	(1,687)	(1,768)

- Strong cash flow generation across all platforms impacted by timing of payables
- 91% cash conversion
- Linde acquisition funded through available cash

### GROUP CAPITAL EXPENDITURE





- Revised FY18 capex budget 12% lower in constant currency compared to original budget:
  - Adapting Hirslanden capex plans to reflect current business environment
  - Matlosana Competition Commission delays now reflected in MCSA
  - MCME capex growth related to expansion; timing differences lowering budgeted spend in FY18
- FY18 capex spend weighted to the second half of the year across all platforms

\*Constant currency basis:

GBP/CHF: 1.29 GBP/ZAR: 18.41 GBP/AED: 4.80

Focus on capital discipline and returns-orientated investment across the Group

<sup>\*\*</sup> Excludes £83m associated with acquisitions in Switzerland

### HIRSLANDEN FINANCIAL OVERVIEW



CHF'm	1H18	1H17	% CHANGE
Revenue*	820	819	-
EBITDA*	143	152	(6%)
EBITDA* margin	17.4%	18.6%	
Depreciation & Amortisation	(52)	(48)	10%
Operating profit*	90	105	(14%)
Net finance costs* <sup>∆</sup>	(35)	(37)	(7%)
Income tax expense	(12)	(14)	(14%)
Effective tax rate	21.5%	21.0%	
Earnings* <sup>∆</sup>	44	54	(19%)
Movement in bed days sold	(1.9%)	(0.1%)	
Movement in revenue per bed day	(0.1%)	3.3%	
Inpatients (000's)	48	48	(1.3%)

- Revenue impacted by lower patient volumes due to timing of Easter and subdued market during the summer, partially offset by contribution from Linde acquisition
- Outpatient strategy yielding positive results with 6% revenue growth
- EBITDA\* margin impacted by lower revenues; cost-management and efficiency measures implemented
- Cash conversion 91% (1H17: 113%)
- Capex totalled CHF41m
- Borrowings increased by CHF37m

<sup>\*</sup> Underlying measures presented

<sup>&</sup>lt;sup>Δ</sup> Includes inter-company loan interest which is eliminated in the Group earnings reconciliation

## MEDICLINIC SOUTHERN AFRICA FINANCIAL OVERVIEW



ZAR'm	1H18	1H17	% CHANGE
Revenue	7,581	7,283	4%
EBITDA*	1,590	1,506	6%
EBITDA* margin	21.0%	20.7%	
Depreciation & Amortisation	(253)	(219)	16%
Operating profit*	1,338	1,287	4%
Net finance costs	(266)	(233)	14%
Income tax expense	(331)	(320)	3%
Effective tax rate	31.0%	30.3%	
Non-controlling interests	(150)	(139)	8%
Earnings*	589	596	(1%)
Movement in bed days sold	(3.3%)	2.6%	I
Movement in revenue per bed day	7.7%	5.5%	I I I
Admissions (000's)	289	299	(3.3)%

Revenue growth affected by lower patient volumes:

- 9 fewer ordinary working days
- Weak macro environment
- Funder interventions
- Increased competition
- Revenue per bed day increase related to inflation and mix change
- EBITDA\* margin supported by a focus on cost-management
- D&A increase due to prior year adjustment in residual value
- Cash conversion 88% (1H17: 94%)
- Capex totalled ZAR460m
- Borrowings flat

<sup>\*</sup> Underlying measures presented

## MEDICLINIC MIDDLE EAST FINANCIAL OVERVIEW



AED'm	1H18	1H17	% CHANGE
Revenue	1,475	1,547	(5%)
EBITDA*	125	170	(26%)
EBITDA* margin	8.5%	11.0%	
Depreciation & Amortisation*	(74)	(82)	(10%)
Operating profit*	52	88	(41%)
Net finance costs	(17)	(13)	27%
Non-controlling interest	(4)	1	
Earnings*	31	76	(59%)
Movement in bed days sold	(7.8%)	3.1%**	 
Inpatients ('000s)	33	34	(2.2%)
Outpatients ('000s)	1,356	1,592	(14.8%)

<sup>\*</sup> Underlying measures presented

- Strong revenue growth in Dubai up 7%; Abu Dhabi impacted by base effect
- Quality of revenue improving due to business and operational alignment initiatives in Abu Dhabi:
  - Thiqa inpatients up 40%
  - Thiga outpatients up 15%
- Depreciation increased due to ongoing investment
- Al Noor brand name amortisation accelerated, eliminating normal amortisation in 1H18
- Cash conversion 91% (1H17: 100%)
- Capex totalled AED133m
- Borrowings decreased by AED43m

<sup>\*\*</sup> Compared to 1H16 pro forma data



# OPERATIONAL REVIEW

DANIE MEINTJES
CEO MEDICLINIC INTERNATIONAL







#### **OPERATIONS**

- Largest Swiss private hospital group; competitive mature healthcare market; delivering exceptional quality clinical care to wealthy ageing population
- Focused on driving efficiencies and investing for future growth
- Hirslanden 2020 strategic programme:
  - Standardise and centralise processes
  - Outpatient facilities
- Acquired 115-bed Linde hospital in Biel
- © Continued change in insurance mix
- Implementation of national TARMED outpatient tariff reductions from 1 Jan 2018
- Preparing a national framework for the outmigration of basic medical treatments

#### OPERATIONAL OVERVIEW



HOSPITALS
17



CLINICS
4

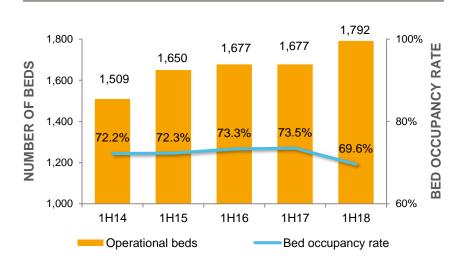


1,792



**EMPLOYEES** 9,881

#### **BED NUMBERS AND OCCUPANCY**







#### **OPERATIONS**

- Mediclinic maintains its leading market position with eight hospitals featured in Discovery Health's top 20 private hospitals
- Stable medical scheme membership offset by ageing population and increase in chronic diseases
- Challenging macro-environment persists putting pressure on patients and funders
- Inpatient admissions affected by outmigration of day cases and ongoing shift from surgical to medical
- Rolling out 5 further day clinics
- Health Market Inquiry and National Health Insurance review both ongoing

#### **OPERATIONAL OVERVIEW**



HOSPITALS
52



8,095

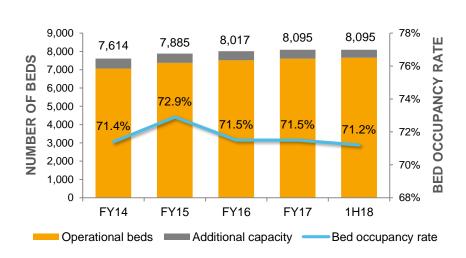


**EMPLOYEES** 16,366



DAY CLINICS
2

#### **BED NUMBERS AND OCCUPANCY**







#### **OPERATIONS**

- Well positioned to benefit from long-term growth opportunities in the UAE; building on our leading market position in Dubai
- Actions taken in Abu Dhabi have set the foundations for future growth; positive trends building; Al Jowhara performing well
- Investing in doctors, services and technology, new hospitals, expansion and upgrade projects and rebranding; divested several non-core assets
- Supporting new doctor to ramp up activity; focused on new insurance mix and tariff strategy
- Mediclinic's new Parkview Hospital and projects at Airport Road and Al Noor hospitals all on track; Western Region Hospital project reinstated

#### **OPERATIONAL OVERVIEW**



HOSPITALS



CLINICS

24

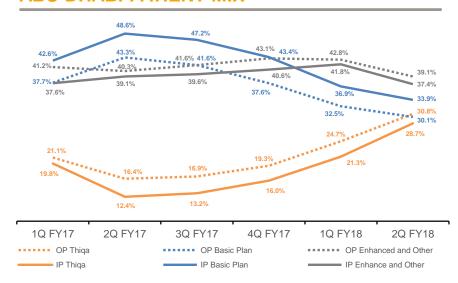


**BEDS** 714



**EMPLOYEES 5,884** 

#### ABU DHABI PATIENT MIX



### SUMMARY AND OUTLOOK

**DANIE MEINTJES**CEO MEDICLINIC INTERNATIONAL



### MEDICLINIC INTERNATIONAL SUMMARY AND OUTLOOK



- Well positioned to deliver long-term value to shareholders
- Market leading positions in all three operating divisions
- Deliver high-quality care focusing on "Patients First" strategy
- Focus on efficiencies to maintain affordability of healthcare
- Consider new business opportunities and care delivery models
- Continue to invest in our people, facilities and services
- Current trading in the second half of the year across all operating divisions is in line with expectations; guidance remains unchanged

LONG-TERM DEMAND FOR PRIVATE HEALTHCARE REMAINS ROBUST; UNDERPINNED BY AN AGEING POPULATION, GROWING DISEASE BURDEN AND TECHNOLOGICAL INNOVATION



#### INTERNATIONAL

# **QUESTIONS AND ANSWERS**

#### **James Arnold**

Head of Investor Relations
MEDICLINIC INTERNATIONAL PLC

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### MEDICLINIC INTERNATIONAL FY18 GUIDANCE



#### HIRSLANDEN

- Modest revenue growth given already high occupancy rates, stable beds and the impact of two Easter periods
- Underlying EBITDA margin in second half FY18 will typically reflect the seasonal benefit of the winter period including higher occupancy and improved insurance mix
- Full year margin impacted by TARMED tariff reductions from 1 Jan 2018, outmigration, two Easter periods, costs relating to the Hirslanden 2020 strategic programme and the Linde acquisition, partially offset by ongoing efficiency gains

#### MEDICLINIC SOUTHERN AFRICA

- Revenue growth around 4% due to challenging macro-economic environment, greater competition, funder interventions and two Easter periods
- Broadly stable underlying EBITDA margin at 21%

#### MEDICLINIC MIDDLE EAST

- Dubai: Continues to perform well despite the competitive landscape
- Abu Dhabi: Gradual improvement over the next couple of years
- Strong revenue and underlying EBITDA growth in the second half FY18
- Marginal improvement in full year revenue
- Gradual improvement in underlying EBITDA margins over time, including the impact associated with opening new facilities from FY19

**Current trading across all platforms in line with expectations** 

### **FOREIGN EXCHANGE RATES**



Average rates	1H18	1H17	% CHANGE
GBP/CHF	1.26	1.34	(6%)
GBP/ZAR	17.08	20.00	(15%)
GBP/AED	4.75	5.05	(6%)
Closing rates	1H18	FY17	% CHANGE
Closing rates GBP/CHF	1H18 1.30	FY17 1.25	% CHANGE 4%



30

# **GROUP DEBT STRUCTURE**30 SEPTEMBER 2017



	Carrying value	Carrying value		
MEDICLINIC SOUTHERN AFRICA	ZARm	£'m	Terms	Date repayable
Senior term	4,179	230	3M Jibar +1.51% (ZAR 2,971m) and +1.69% (ZAR1,208m)	3 Jun 2019
Preference shares	3,315	184	Prime x 69% and 73%	Jun 2019 and 2020
Senior amortising	110	6	3M Jibar +1.06%	9 Oct 2017
Subsidiaries	91	5	Prime interest rate	1 to 12 years
Capex facility	504	28	3M Jibar +1.51%	3 Jun 2019
Total debt	8,197	453		
Interest expense	355	20		
LUDOL AND EN	Carrying value	Carrying value		5.4
HIRSLANDEN	CHFm	£'m	Terms	Date repayable
Secured long-term bank loans	1,507	1,160	CHF 1450m Swiss 3M Libor +1.5%, CHF 100m Swiss Libor +2.85%	31 Jul 2020
Swiss bonds	235	181	CHF 145m at 6 year 1.625%, CHF90m at 10 year 2.0%	Feb 2021 & 2025
Secured long-term finance	3	2	Interest ranging between 1.26 to 12.0%	1 to 7 years
Total debt	1,745	1,343		
Interest expense	21	17		
	Carrying value	Carrying value		
MEDICLINIC MIDDLE EAST	AEDm	£'m	Terms	Date repayable
Bank loans	750	153	3M Libor +2.75%	Jun 2020 & May 2021
Total debt	750	153		•
Interest expense	18	4		
Total Group interest expense		41		
TOTAL GROUP DEBT (£'m)		1,949		
TOTAL GROUP DEBT (£'m)  CASH AND CASH EQUIVALENT	ΓS (£'m)	1,949 (262)		
	ΓS (£'m)			

## GROUP CAPITAL EXPENDITURE



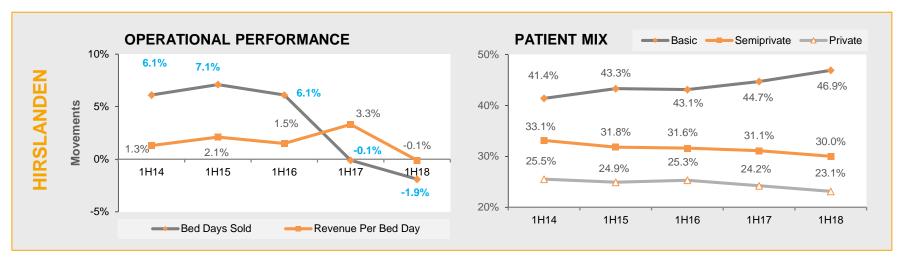
FY17 Actual capex (£'m)	Hirslanden	Southern Africa	Middle East	Total
To maintain operations	69	28	12	109
To expand operations	57	43	40	140
Total capital expenditure	126	71	52	249
1H18 Actual capex (£'m)*	Hirslanden	Southern Africa	Middle East	Total
To maintain operations	20	14	6	39
To expand operations	12	13	22	46
Total capital expenditure	32	27	28	87
FY18 Budgeted capex (£'m)*	Hirslanden	Southern Africa	Middle East	Total
To maintain operations	62	19	16	97
To expand operations	52	45	53	150
Total capital expenditure	114	64	69	247

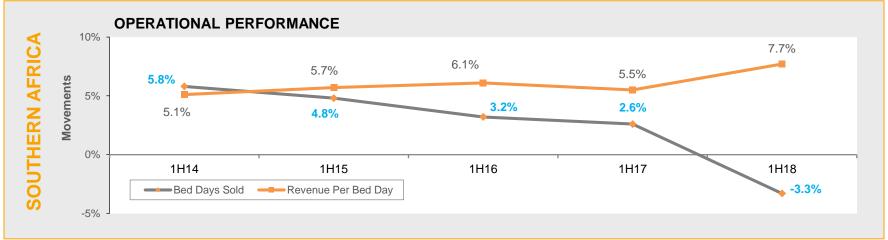
- Capex second half weighted across all platforms
- MCME: Increase in FY18 expansion capex largely related to Mediclinic Parkview Hospital and EHR projects
- MCSA: Gradual expansion programme continues; excludes Matlosana awaiting Competition Tribunal approval

<sup>\*</sup> Constant currency basis: GBP/CHF: 1.29, GBP/ZAR: 18.41, GBP/AED: 4.80

## FIVE YEAR OPERATIONAL SUMMARY





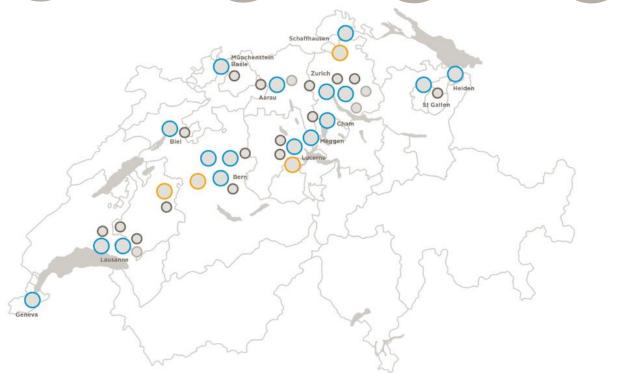






#### **OVERVIEW**



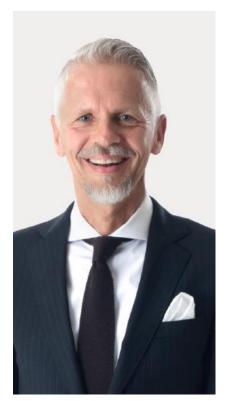


Outpatient clinics

Radiology institutes

Radiotherapy institutes

Hospitals



**EMPLOYEES** 

9,881

DR OLE WIESINGER CEO HIRSLANDEN





#### KLINIK HIRSLANDEN - ZURICH



**TOTAL BEDS** 

330

**THEATRES** 

14 Incl. 1 hybrid

**EMPLOYEES** 

c.1,800

**ICU BEDS** 

20

**MEDICAL DOCTORS** 

c.500





#### **CAPITAL PROJECTS DURING 1H18**

Hospital	Project	Completion
Klinik St. Anna	MRI 3 Tesla	1H18
Klinik St. Anna	O-arm® Surgical Imaging system	1H18
Klinik Im Park	Outpatient surgery unit "Bellaria"	1H18

#### **FUTURE PROJECTS**

FUTURE PROJECTS		Expected
Hospital	Project	Completion
Klinik Hirslanden	Capacity expansion; gastroenterology & stroke unit	2H18
Salemspital	PETCT	2H18
Klinik Permanence	Radiology institute "Cosmos"	2H18
Salemspital	PETCT	2H18
Klinik Stephanshorn	DaVinci robot	2H18
Klinik Stephanshorn	Restructuring of entrance	2H18
Klinik Birshof	O-arm® Surgical Imaging system	2H18
Klinik Hirslanden	HKL 1 Biplane	FY19
Klinik Hirslanden	Emergency practice with 8 beds	FY19
Klinik Im Park (Kappelistrasse)	Medical centre, breast centre, extension radiology	FY19
AndreasKlinik (Cham Lorze)	Doctor's offices	FY19
Klinik Birshof	IMC/physicians house	FY19
Clinique La Colline	Sport medicine centre	FY19
Klinik Stephanshorn (Schuppis)	Doctor's offices	FY19
Klinik Hirslanden (Seefeldstrasse)	Doctor's offices	FY19
Klinik St. Anna	Ward C5 with 12 beds	FY19
Klinik Linde	Extension of emergency unit, radiology	FY19
Klinik Im Park	Renovation of 3 <sup>rd</sup> floor	FY 20





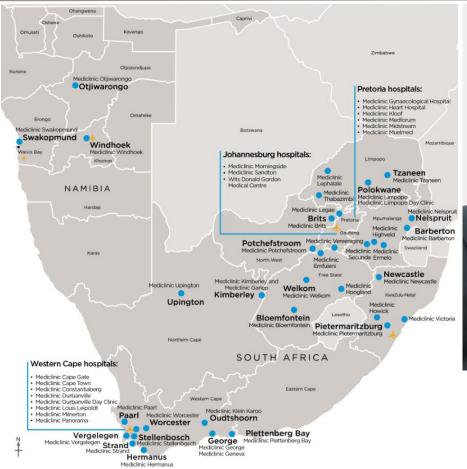
#### **OVERVIEW**













KOERT PRETORIUS
CEO MEDICLINIC SOUTHERN AFRICA





#### **MEDICLINIC BLOEMFONTEIN**



**THEATRES** 

12

**CATH LABS** 

PET

383

MRI'S

ICU BEDS

**75** 

70 Admitting





39

#### **CAPITAL PROJECTS DURING 1H18**

Hospital	Completion	Licenced Beds
Growth into existing license		
Mediclinic Bloemfontein	1H18	-
(12 additional operational beds)		
Total licenced beds	As at 1H18	8,095

#### **FUTURE PROJECTS\***

Hospital	<b>Expected Completion</b>	Beds
Existing hospitals		
Mediclinic Thabazimbi	2H18	12
Mediclinic Newcastle	2H18	30
Mediclinic Stellenbosch	1H20	50
Mediclinic Legae	1H20	23
Mediclinic Vergelegen	1H20	28
Mediclinic Cape Gate	2H20	13
Mediclinic Potchefstroom	2H20	70
Mediclinic Medforum	2H20	23
Day clinics		
Mediclinic Newcastle Day Clinic	1H19	30 (3 theatres)
Mediclinic Nelspruit Day Clinic	1H20	20 (2 theatres)
Mediclinic Stellenbosch Day Clinic	1H20	20 (2 theatres)
Mediclinic Bloemfontein Day Clinic (awaiting licer	nse) 2H20	33 (3 theatres)
Mediclinic Cape Gate Day Clinic	2H20	20 (2 theatres)
Additional/new facilities		
Klerksdorp	Awaiting Competition Tribunal Hearing (May 2018)	256
Intercare	Completed DD – requires CC approval	
- Day clinics		92
- Sub-acute		128

<sup>\*</sup>Subject to DOH Approval





#### **OVERVIEW**



HOSPITALS



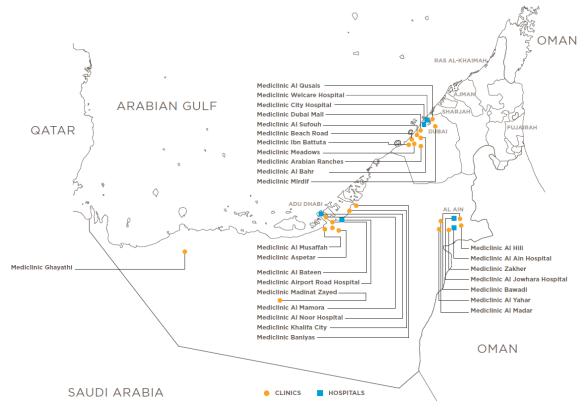
DAY CLINICS 24







EMPLOYEES 5,884





DAVID HADLEY
CEO MEDICLINIC MIDDLE EAST





#### **MEDICLINIC CITY HOSPITAL - DUBAI**







TOTAL BEDS 279

OPERATING THEATRES

5

PEADIATRIC ICU BEDS

6

CATH LAB

1

ICU BEDS

15

MRI NEONATAL ICU

BEDS

27

CT

1





#### **MEDICLINIC AIRPORT ROAD - ABU DHABI**



HOSPITAL EXPANSION &

**Cancer Centre** 

OPERATING THEATRES

4

PROJECT COMPLETION

**Q4 FY19** 

TOTAL ICU BEDS

16

NEONATAL ICU BEDS

14

CATH LAB

1

CT

136

**TOTAL** 

**BEDS** 

1

MRI

HIGH DEPENDANCY UNIT BEDS

10





#### **MEDICLINIC PARKVIEW HOSPITAL**





**BUDGET** 

AED680m

**BEDS** 

188

**PROJECT COMPLETION** 

**Q4 FY19** 

ICU BEDS

15

100

**ROOMS** 

**CONSULTATION** 

ER **BEDS** 

19

**NEONATAL ICU BEDS** 

22

LAB

**OPERATING** 

**THEATRES** 

5

### SPIRE HEALTHCARE GROUP PLC

### UNITED KINGDOM



- Mediclinic's 29.9% investment in Spire gives the Group exposure to UK private healthcare market
- Spire is ideally positioned to be a leading player in the independent hospital sector given its scale, reach and quality of care
- Underlying performance in the first half of 2017 was positive and in line with expectations
- Reported earnings impacted by a £27.6m provision relating to civil litigation against a consultant who previously had practicing privileges at Spire Healthcare
- Total inpatient/day case admissions grew 0.3%
- New build hospital at Milton Keynes underway
- Management revised its outlook for FY2017 due to significantly lower than anticipated revenues in Jul/Aug 2017 primarily related to a decline in NHS e-referral activity

